UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q

® QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$

Commission File Number: 1-06620
$\frac{\text { GRIFFON CORPORATION }}{\text { (Exact name of registrant as specified in its charter) }}$

## DELAWARE

(State or other jurisdiction of incorporation or organization)
$\qquad$
$\square$
(State or other jurisdiction of
incorporation or organization)

100 JERICHO QUADRANGLE, JERICHO, NEW YORK
(Address of principal executive offices)
$\frac{11753}{(\text { Zip Code })}$
(516) 938-5544
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

区 Yes
$\square \quad \mathrm{No}$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer $\boxtimes \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square$
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
$\square$ Yes
区 No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. 29,824,276 shares of Common Stock as of April 30, 2007.

## FORM 10-Q

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Part I - Financial Information
Item 1 - Financial Statements

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

|  | March 31,$2007$ |  | September 30, 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Note 1) |
| ASSETS |  |  |  |  |
|  |  |  |  |  |
| CURRENT ASSETS: |  |  |  |  |
|  |  |  |  |  |
| Cash and cash equivalents | \$ | 34,374,000 | \$ | 22,389,000 |
|  |  |  |  |  |
| Accounts receivable, less allowance for doubtful accounts |  | 212,484,000 |  | 247,172,000 |
|  |  |  |  |  |
| Contract costs and recognized income not yet billed |  | 74,312,000 |  | 68,279,000 |
|  |  |  |  |  |
| Inventories (Note 2) |  | 174,426,000 |  | 165,089,000 |
|  |  |  |  |  |
| Prepaid expenses and other current assets |  | 46,215,000 |  | 42,075,000 |
|  |  |  |  |  |
| Total current assets |  | 541,811,000 |  | 545,004,000 |

PROPERTY, PLANT AND EQUIPMENT
at cost, less accumulated depreciation and amortization of $\$ 231,971,000$
at March 31, 2007 and $\$ 218,090,000$ at September 30, 2006
235,663,000
231,975,000

OTHER ASSETS:

| Goodwill | $110,286,000$ |
| :--- | :--- |
| Intangible assets and other | $-99,540,000$ |
|  | $67,894,000$ |

See notes to condensed consolidated financial statements.

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS <br> (Unaudited)



## COMMITMENTS AND CONTINGENCIES

SHAREHOLDERS' EQUITY:

| Preferred stock, par value $\$ .25$ per share, authorized $3,000,000$ shares, no shares issued |
| :--- |
| Common stock, par value $\$ .25$ per share, authorized $85,000,000$ shares, <br> issued $41,701,238$ shares at March 31,2007 and $41,628,059$ shares <br> at September 30,$2006 ; 11,876,962$ and $11,779,462$ shares in treasury <br> at March 31,2007 and September 30,2006, respectively |
| Other shareholders' equity |
| $10,425,000$ |
| Total shareholders' equity |

See notes to condensed consolidated financial statements.

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)


See notes to condensed consolidated financial statements.

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS <br> (Unaudited)



See notes to condensed consolidated financial statements.

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (Unaudited)

|  | SIX MONTHS ENDED MARCH 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Net income | 8,720,000 | \$ 13,984,000 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 19,765,000 | 16,951,000 |
| Stock based compensation | 1,303,000 | 870,000 |
| Provision for losses on accounts receivable | 734,000 | 816,000 |
| Change in assets and liabilities, net of assets acquired and liabilities assumed: |  |  |
| Decrease in accounts receivable and contract costs and recognized income not yet billed | 32,828,000 | 812,000 |
| Increase in inventories | $(6,658,000)$ | $(8,003,000)$ |
| (Increase) decrease in prepaid expenses and other assets | $(1,217,000)$ | 257,000 |
| Decrease in accounts payable, accrued liabilities and income taxes payable | (36,989,000) | $(17,121,000)$ |
| Other changes, net | 861,000 | $(32,000)$ |
|  | 10,627,000 | (5,450,000) |
| Net cash provided by operating activities | 19,347,000 | 8,534,000 |

## CASH FLOWS FROM INVESTING ACTIVITIES:



See notes to condensed consolidated financial statements.

## GRIFFON CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS <br> (Unaudited)

## (1) Basis of presentation -

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair statement have been included. Operating results for the three-month and six-month periods ended March 31, 2007 are not necessarily indicative of the results that may be expected for the year ending September 30, 2007. The balance sheet at September 30, 2006 has been derived from the audited financial statements at that date. For further information, refer to the consolidated financial statements and notes thereto included in the company's Annual Report on Form 10-K for the year ended September 30, 2006.
(2) Inventories and long-term debt -

Inventories, stated at the lower of cost (first-in, first-out or average) or market, are comprised of the following:

|  |  | March 31, $2007$ | $\begin{gathered} \text { September 30, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Finished goods | \$ | 70,578,000 | \$ | 67,230,000 |
|  |  |  |  |  |
| Work in process |  | 67,169,000 |  | 54,590,000 |
|  |  |  |  |  |
| Raw materials and supplies |  | 36,679,000 |  | 43,269,000 |
|  |  |  |  |  |
|  | \$ | 174,426,000 | \$ | 165,089,000 |

In December 2006 the company and a subsidiary modified their existing senior secured multicurrency revolving credit facility, executed in December 2005 , increasing the facility to provide up to $\$ 175,000,000$ and extending its remaining term to five years. Commitments under the credit agreement may be increased by $\$ 50,000,000$ under certain circumstances upon request by the company. Borrowings under the credit agreement bear interest at rates based upon LIBOR or the prime rate and are collateralized by stock of a subsidiary of the company.

## (3) Earnings per share (EPS) -

Basic EPS is calculated by dividing income by the weighted average number of shares of common stock outstanding during the period. Diluted EPS is calculated by dividing income by the weighted average number of shares of common stock outstanding plus additional common shares that could be issued in connection with potentially dilutive securities. Holders of the company's $4 \%$ convertible subordinated notes are entitled to convert their notes into the company's common stock upon the occurrence of certain events described in Note 2 of Notes to Consolidated Financial Statements in the company's Annual Report on Form 10-K for the year ended September 30, 2006. Basic and diluted EPS for the three-month and six-month periods ended March 31, 2007 were determined using the following information:

|  | Three Months Ended March 31, |  |  |  | Six Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Income available to common stockholders | \$ | 255,000 | \$ | 7,208,000 | \$ | 8,720,000 | \$ | 13,984,000 |
| Weighted-average shares outstanding - basic EPS |  | 29,948,000 |  | 29,874,000 |  | 29,950,000 |  | 30,039,000 |
| Incremental shares from stock-based compensation |  | 1,136,000 |  | 1,229,000 |  | 1,123,000 |  | 1,263,000 |
| Incremental shares from 4\% convertible notes |  | 82,000 |  | --- |  | 44,000 |  | --- |
| Weighted average shares outstanding - diluted EPS |  | 31,166,000 |  | 31,103,000 |  | 31,117,000 |  | 31,302,000 |

## (4) Business segments and acquisition -

The company's reportable business segments are as follows - Garage Doors (manufacture and sale of residential and commercial/industrial garage doors, and related products); Installation Services (sale and installation of building products primarily for new construction, such as garage doors, garage door openers, manufactured fireplaces and surrounds, flooring and cabinets); Specialty Plastic Films (manufacture and sale of plastic films and film laminates for baby diapers, adult incontinence care products, disposable surgical and patient care products and plastic packaging) and Electronic Information and Communication Systems (communication and information systems for government and commercial markets).

Information on the company's business segments is as follows:

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

Segment profit (loss) -

| Three months ended |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2007 | \$ | $(4,556,000)$ | \$ | $(4,848,000)$ | \$ | 4,939,000 | \$ | 12,430,000 | \$ | 7,965,000 |
| March 31, 2006 |  | 3,637,000 |  | 1,204,000 |  | 8,910,000 |  | 4,751,000 |  | 18,502,000 |
| Six months ended |  |  |  |  |  |  |  |  |  |  |
| March 31, 2007 | \$ | $(543,000)$ | \$ | $(5,741,000)$ | \$ | 9,277,000 | \$ | 25,351,000 | \$ | 28,344,000 |
| March 31, 2006 |  | 17,207,000 |  | 4,014,000 |  | 7,274,000 |  | 7,718,000 |  | 36,213,000 |

Following is a reconciliation of segment profit to amounts reported in the consolidated financial statements:

|  | Three Months Ended March 31, |  |  |  | Six Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Profit for all segments | \$ | 7,965,000 | \$ | 18,502,000 | \$ | 28,344,000 | \$ | 36,213,000 |
| Unallocated amounts |  | $(4,968,000)$ |  | $(4,887,000)$ |  | $(8,665,000)$ |  | $(9,717,000)$ |
| Interest and other, net |  | $(2,300,000)$ |  | $(2,147,000)$ |  | $(4,624,000)$ |  | $(4,235,000)$ |
|  |  |  |  |  |  |  |  |  |
| Income before income taxes | \$ | 697,000 | \$ | 11,468,000 | \$ | 15,055,000 | \$ | 22,261,000 |

Unallocated amounts include general corporate expenses not attributable to any reportable segment. Goodwill at March 31 , 2007 includes $\$ 12.9$ million attributable to the garage doors segment, $\$ 19.5$ million attributable to the electronic information and communication systems segment, $\$ 6.3$ million attributable to the installation services segment and $\$ 71.6$ million attributable to the specialty plastic films segment. The change in goodwill from September 30,2006 was primarily due to specialty plastic films currency translation adjustments and the goodwill recorded from the January 2007 installation services segment acquisition of a kitchen cabinet installation business. The acquisition was a cash transaction plus performance based cash payments determined over a three year period. Annual revenues for the acquired company are approximately $\$ 30,000,000$.

## (5) Comprehensive income and defined benefit pension expense -

Comprehensive income, which consists of net income and foreign currency translation adjustments, was $\$ 4.1$ million and $\$ 11.6$ million for the threemonth periods and $\$ 19.4$ million and $\$ 15.3$ million for the six-month periods ended March 31, 2007 and 2006, respectively.

Defined benefit pension expense was recognized as follows:

|  | Three Months Ended March 31, |  |  |  | Six Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Service cost | \$ | 312,000 | \$ | 339,000 | \$ | 624,000 | \$ | 678,000 |
| Interest cost |  | 932,000 |  | 864,000 |  | 1,864,000 |  | 1,728,000 |
| Expected return on plan assets |  | $(449,000)$ |  | $(374,000)$ |  | $(898,000)$ |  | $(748,000)$ |
| Amortization of net actuarial lOSS |  | 628,000 |  | 750,000 |  | 1,256,000 |  | 1,500,000 |
| Amortization of prior service COSt |  | 80,000 |  | 80,000 |  | 160,000 |  | 160,000 |
|  |  |  |  |  |  |  |  |  |
|  | \$ | 1,503,000 | \$ | 1,659,000 | \$ | 3,006,000 | \$ | 3,318,000 |

## (6) Other income-

Other income included approximately $\$ 180,000$ and $\$ 1,740,000$ for the three-month periods and $\$ 569,000$ and $\$ 499,000$ for the six-month periods ended March 31, 2007 and 2006, respectively, of foreign exchange gains in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of the company and its subsidiaries.

## (7) Provision for income taxes -

The company's effective tax rate increased in the first and second quarters of fiscal 2007 to $42 \%$ principally due to differences in the mix of foreign earnings and related taxes included in the calculation of the estimated annual effective tax rate for fiscal 2007 compared to the prior year. Additionally, the company is currently assessing what the effects will be upon adoption of Financial Accounting Standards Board Interpretation No. 48, which clarifies the accounting for uncertainty in income taxes recognized in the financial statements.

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW

Net sales for the quarter ended March 31,2007 were $\$ 387,371,000$, up from $\$ 366,151,000$ for the second quarter of fiscal 2006. Income before income taxes was $\$ 697,000$ compared to $\$ 11,468,000$ last year. Net income was $\$ 255,000$ compared to $\$ 7,208,000$ last year.

The increase in sales for the second quarter of fiscal 2007 was primarily attributable to the electronic information and communication systems segment offset by a decline in sales in the garage doors and installation services segments. Operating results declined for the second quarter of 2007. Higher operating profit in the electronic information and communication systems segment was offset by losses in the garage doors and installation services segments and lower operating results in the plastic films segment.

The substantial growth in the electronic information and communication systems segment is primarily attributable to the contracts with Syracuse Research Corporation (SRC). The segment has received approximately $\$ 309$ million of funding for turnkey production of a Counter Improvised Explosive Device, and when all awards are definitized they are expected to reach over $\$ 345$ million. The segment anticipates that shipments for these awards will be completed through the remainder of this fiscal year. Unless there are significant new orders with SRC or in respect of other projects, we anticipate that sales in the segment will be lower in fiscal 2008 than in fiscal 2007.

Higher sales in the specialty plastic films segment primarily reflects higher unit volume in Europe and the impact of foreign exchange partially offset by lower selling prices to a major customer and an unfavorable product mix. The decrease in operating income for specialty plastic films is primarily attributable to the selling price concessions made to a major customer.

The decline in sales and operating income in our garage door and installation services segments was principally due to declines in sales volume. The company believes the sales volume decline is principally a result of the slowdown in the new home construction and home resale markets. We did not anticipate the severity of the decline in new home construction in certain markets and we did not foresee the slowdown in our repair and renovate business. As these conditions have had a significant impact on operating results, we have taken steps subsequent to March 31 , 2007 to resize operations for lower volumes, including a substantial work force reduction. A decline in installation services' operating results was anticipated, but it has been greater than expected. Weakness in the new home construction market has been greater than anticipated and we have not been successful in replacing lost business in our Las Vegas market. In January 2007, the segment acquired an installer of kitchen cabinets in the Las Vegas market, expanding the segment's offering in this market and creating opportunities for synergy with the segment's existing cabinet installation business.

## RESULTS OF OPERATIONS

See Note 4 of Notes to Condensed Consolidated Financial Statements.

## THREE MONTHS ENDED MARCH 31, 2007

Operating results (in thousands) by business segment were as follows for the three-month periods ended March 31:
$\left.\begin{array}{lllllllll} & & & & & \begin{array}{c}\text { Segment } \\ \text { Operating }\end{array} \\ \text { Profit (loss) }\end{array}\right)$

## Garage Doors

Net sales of the garage doors segment decreased by $\$ 16.3$ million compared to last year. The sales decline was principally due to reduced unit volume (approximately $\$ 22$ million) partially offset by the effect of higher selling prices associated with the recovery of increased costs (approximately $\$ 4$ million) and favorable product mix and decreased customer deductions (approximately $\$ 2$ million). The decline in unit volume is primarily due to the effects of the weak housing market.

Operating profit of the garage doors segment decreased by $\$ 8.2$ million compared to last year, resulting in an operating loss for the second quarter of 2007. Gross margin percentage decreased to $24.2 \%$ for the quarter compared to $28.5 \%$ last year primarily due to the reduced unit sales and resultant underabsorbed overhead. Selling, general and administrative expenses decreased approximately $\$ 1$ million from last year, and as a percentage of sales, was $28.4 \%$ compared to $25.5 \%$ last year due to the sales decrease.

## Installation Services

Net sales of the installation services segment decreased by $\$ 19.3$ million compared to last year. The sales decrease was primarily due to the severe slowdown in the new home construction market and the loss of a major customer in the Las Vegas market. Approximately $60 \%$ of the sales decline is in the flooring installation business, with approximately $15 \%$ each, attributable to fireplace and garage door sales. Cabinet sales declined approximately $25 \%$ which was primarily offset by sales of the recently acquired cabinet installation company.

Operating profit of the installation services segment decreased by $\$ 6.1$ million compared to last year, resulting in an operating loss for the second quarter of 2007. Gross margin percentage increased to $26.4 \%$ from $25.8 \%$ last year principally due to the kitchen cabinet installation business acquired in January 2007 offset by operational inefficiencies and competitive pressures in certain of the segment's markets. Selling, general and administrative expenses were approximately the same as last year, but as a percentage of sales, increased to $34.3 \%$ from $24.4 \%$ last year due to the sales decrease.

## Specialty Plastic Films

Net sales of the specialty plastic films segment increased $\$ 3.9$ million compared to last year. The increase was principally due to the effect of unit volume increases ( $\$ 9$ million), the positive effect on selling prices of resin volatility compared to last year ( $\$ 2-3$ million) and the impact of exchange rates on translated foreign sales ( $\$ 5$ million). These increases were offset by the effect ( $\$ 12$ million) of lower selling prices to the segment's major customer and less favorable product mix.

Operating profit of the specialty plastic films segment decreased $\$ 4$ million compared to last year. Gross margin percentage decreased to $16.4 \%$ from $21.1 \%$ last year. The effect of lower resin costs positively affected margins by $\$ 3$ million. This gain was offset by the effect of lower margins with the segment's major customer and less favorable product mix. Selling, general and administrative expenses were approximately the same as last year but as a percentage of sales decreased to $11.8 \%$ from $13.9 \%$ last year due to sales increase.

## Electronic Information and Communication Systems

Net sales of the electronic information and communication systems segment increased $\$ 52.5$ million compared to last year. The sales increase was primarily attributable to the SRC contracts ( $\$ 36$ million) and the MH-60 helicopter program ( $\$ 11$ million).

Operating profit of the electronic information and communication systems segment increased $\$ 7.7$ million, principally due to the substantial revenue growth attributable to the SRC contracts. Gross margin percentage decreased to $18.5 \%$ from $19.5 \%$ last year, principally due to lower margins on the SRC contracts. The effect of the lower gross margin percentage was offset by the sales increase. Selling, general and administrative expenses were approximately the same as last year, but as a percentage of sales decreased to $8.7 \%$ from $13.3 \%$ last year due to the sales increase.

## Provision for income taxes

The company's effective tax rate increased in the second quarter of fiscal 2007 principally due to differences in the mix of foreign earnings and related taxes included in the calculation of the estimated annual effective tax rate for fiscal 2007 compared to the prior year.

## SIX MONTHS ENDED MARCH 31, 2007

Operating results (in thousands) by business segment were as follows for the six-month periods ended March 31:
$\left.\begin{array}{lrrrrrrr} & & & & & \begin{array}{c}\text { Segment } \\ \text { Operating }\end{array} \\ \text { Profit (loss) }\end{array}\right)$

## Garage Doors

Net sales of the garage doors segment decreased by $\$ 30.5$ million compared to last year. The sales decline was principally due to reduced sales volume (approximately $\$ 45$ million) partially offset by selling price increases associated with the recovery of increased costs (approximately $\$ 10$ million) and favorable product mix and decreased customer deductions (approximately $\$ 5$ million).

Operating profit of the garage doors segment decreased $\$ 17.8$ million compared to last year, resulting in an operating loss for the first half of 2007. Gross margin percentage in the first six months of fiscal 2007 decreased to $26.1 \%$ compared to $30.1 \%$ for last year's first half principally due to the effect of reduced sales volume and associated plant efficiency losses. Selling, general and administrative expenses decreased by approximately $\$ 1$ million compared to last year and, as a percentage of sales, was $26.2 \%$ compared to $23.6 \%$ last year.

## Installation Services

Net sales of the installation services segment decreased by $\$ 24.6$ million compared to last year. The sales decrease was primarily due to the severe slowdown in the new home construction market and the loss of a major customer in the Las Vegas market. Approximately $65 \%$ of the sales decline is in the flooring installation business, with approximately $20 \%$ each, attributable to fireplace and garage door sales. Cabinet sales increased approximately $11 \%$ which was primarily due to the sales of the recently acquired cabinet installation company.

Operating profit of the installation services segment decreased $\$ 9.8$ million compared to last year, resulting in an operating loss for the first half of 2007 . Gross margin was $25.7 \%$ in the first six months of 2007 and $26.3 \%$ in the first half of 2006 . Selling, general and administrative expenses increased $\$ 2.4$ million compared to last year and, as a percentage of sales was $29.8 \%$ compared to $23.9 \%$ last year.

## Specialty Plastic Films

Net sales of the specialty plastic films segment increased $\$ 21.3$ million compared to last year. The increase was due to higher unit volumes (approximately $\$ 22$ million), the partial pass-through of resin costs (approximately $\$ 9$ million) and the impact of foreign exchange rates (approximately $\$ 10$ million), partially offset by lower selling prices to a major customer and unfavorable product mix (approximately $\$ 20$ million).

Operating profit of the specialty plastic films segment increased $\$ 2$ million compared to last year. Gross margin percentage decreased to $16 \%$ from $17.4 \%$ last year. The lower gross margin primarily reflected the effect of lower selling prices to a major customer. Selling, general and administrative expenses decreased as a percentage of sales to $12 \%$ from $14 \%$ last year.

Electronic Information and Communication Systems
Net sales of the electronic information and communication systems segment increased $\$ 129.7$ million compared to last year. The sales increase was principally attributable to the SRC subcontract (\$102 million) and growth in the MH-60 helicopter program (\$20 million).

Operating profit of the electronic information and communication systems segment increased $\$ 17.6$ million compared to last year. Gross margin percentage decreased to $17.6 \%$ from $19.6 \%$ last year, principally due to lower margins on the SRC contracts. The effect of the lower gross margin percentage was offset by the sales increase. Selling, general and administrative expenses increased $\$ 2.9$ million compared to last year and, as a percentage of sales, was $7.8 \%$ compared to $13.7 \%$ last year due to the sales increase.

## Provision for income taxes

The company's effective tax rate increased to $42 \%$ in the six-month period ended March 31,2007 principally due to differences in the mix of foreign earnings and related taxes included in the calculation of the estimated annual effective tax rate for fiscal 2007 compared to the prior year.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flow generated by operations for the six-months ended March 31, 2007 was $\$ 19.3$ million compared to $\$ 8.5$ million last year and working capital was $\$ 347.6$ million at March 31, 2007. Operating cash flows increased compared to last year due primarily to lower trade receivables partly offset by decreases in current liabilities.

During the six-months ended March 31, 2007, the company had capital expenditures of approximately $\$ 19.5$ million, principally in connection with the garage doors and specialty plastic films segments.

Financing cash flows included treasury stock purchases of $\$ 2.3$ million to acquire approximately 97,500 shares of the company's common stock. During the six months ended March 31, 2007 the company borrowed approximately $\$ 43$ million to finance its manufacturing facility in Troy, Ohio and the acquisition of a kitchen cabinet installation business as well as for other working capital purposes.

Approximately $1,500,000$ shares of common stock are available for purchase pursuant to the company's stock buyback program, and additional purchases under the plan or a 10b5-1 plan will be made, depending upon market conditions, at prices deemed appropriate by management.

Anticipated cash flows from operations, together with existing cash, bank lines of credit and lease line availability, should be adequate to finance presently anticipated working capital and capital expenditure requirements and to repay long-term debt as it matures.

## CRITICAL ACCOUNTING POLICIES AND RECENT ACCOUNTING PRONOUNCEMENTS

The company's significant accounting policies are set forth in Note 1 of Notes to Consolidated Financial Statements in the company's annual report to shareholders for the year ended September 30, 2006. A discussion of those policies that require management judgment and estimates and are most important in determining the company's operating results and financial condition are discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the 2006 Annual Report. The company is currently assessing what the effects will be upon adoption of Financial Accounting Standards Board Interpretation No. 48, which clarifies the accounting for uncertainty in income taxes recognized in the financial statements.

## FORWARD-LOOKING STATEMENTS

All statements other than statements of historical fact included in this report, including without limitation statements regarding the company's financial position, business strategy, and the plans and objectives of the company's management for future operations, are forward-looking statements. When used in this report, words such as "anticipate," "believe," "estimate," "expect," "intend" and similar expressions, as they relate to the company or its management, identify forward-looking statements. Such forward-looking statements are based on the beliefs of the company's management, as well as assumptions made by and information currently available to the company's management. Actual results could differ materially from those contemplated by the forward-looking statements as a result of certain factors, including, but not limited to, business and economic conditions, including but not limited to the housing market, results of integrating acquired businesses into existing operations, competitive factors and pricing pressures for resin and steel, and capacity and supply constraints. Such statements reflect the views of the company with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to the operations, results of operations, growth strategy and liquidity of the company. Readers are cautioned not to place undue reliance on these forward-looking statements. The company does not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect future events or circumstances or to reflect the occurrence of unanticipated events.

## ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Management does not believe that there is any material market risk exposure with respect to derivative or other financial instruments that is required to be disclosed.

## ITEM 4 - CONTROLS AND PROCEDURES

Under the supervision and with the participation of our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), the company's disclosure controls and procedures were evaluated as of the end of the period covered by this report. Based on that evaluation, the company's CEO and CFO concluded that the company's disclosure controls and procedures were effective.

During the period covered by this report there were no changes in the company's internal control over financial reporting which materially affected or are reasonably likely to materially affect, the company's internal control over financial reporting.

## Limitations on the Effectiveness of Controls

The company believes that a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all controls issues and instances of fraud, if any, within a company have been detected. The company's disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives and the company's chief executive officer and chief financial officer have concluded that such controls and procedures are effective at the "reasonable assurance" level.

## PART II - OTHER INFORMATION

Item 1 Legal Proceedings
None

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds
(c) Purchases of Equity Securities by the Issuer and Affiliated Purchasers

| Period | Total Number of Shares Purchased(1) | Average Price Paid per Share | Total Number of Shares <br> Purchased as part of Publicly Announced Plans or Programs | Maximum Number of <br> Shares that May Yet Be <br> Purchased <br> Under the Plans or <br> Programs <br> at Month End |
| :---: | :---: | :---: | :---: | :---: |
| January 1-31 | --- | --- | ---- | 1,567,995 |
| February 1-28 | 50,000 | 23.45 | 50,000 | 1,517,995 |
| March 1-31 | --- | --- | --- | 1,517,995 |
| Total | 50,000 |  | 50,000 |  |

(1) The company's stock buyback program has been in effect since 1993, under which a total of approximately 17 million shares have been purchased for $\$ 231$ million. The unused authorization is 1.5 million shares. There is no time limit on the repurchases to be made under the plan.


## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRIFFON CORPORATION

By /s/ Eric Edelstein
Eric Edelstein
Executive Vice President and Chief Financial Officer (Principal Financial Officer)

Date: May 10, 2007

## EXHIBIT INDEX

Exhibit 31.1 - Certification pursuant to Rules 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 31.2 - Certification pursuant to Rules 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act 2002.

Exhibit 32 - Certifications pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## CERTIFICATION

I, Harvey R. Blau, Chairman of the Board and Chief Executive Officer of Griffon Corporation, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Griffon Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e))and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2007
By /s/ Harvey R. Blau
Harvey R. Blau
Chairman of the Board and Chief Executive Officer
(Principal Executive Officer)

## CERTIFICATION

I, Eric Edelstein, Executive Vice President and Chief Financial Officer of Griffon Corporation, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Griffon Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f))for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2007
By /s/ Eric Edelstein
Eric Edelstein
Executive Vice President and Chief Financial Officer (Principal Financial Officer)

## CERTIFICATIONS PURSUANT TO

18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Harvey R. Blau, Chief Executive Officer of Griffon Corporation, hereby certify that the Form 10-Q of Griffon Corporation for the period ended March 31, 2007 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in such report fairly presents, in all material respects, the financial condition and results of operations of Griffon Corporation.
/s/ Harvey R. Blau

Name: Harvey R. Blau
Date: May 10, 2007

I, Eric Edelstein, Chief Financial Officer of Griffon Corporation, hereby certify that the Form 10-Q of Griffon Corporation for the period ended March 31,2007 fully complies with the requirements of Section 13 (a) or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 and the information contained in such report fairly presents, in all material respects, the financial condition and results of operations of Griffon Corporation.
/s/ Eric Edelstein

Name: Eric Edelstein
Date: May 10, 2007

A signed original of this written statement required by Section 906 has been provided to Griffon Corporation and will be retained by Griffon Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

